

# Build for Speed

SERVICE PROVIDER DIRECTORY



**Date:**

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## Contents

### SECTION A Overview of Build for Speed Service Providers

### SECTION B Detailed Build for Speed Service Provider Profiles

**This directory is designed to assist you in selecting a Service Provider that best suits the needs of your business.**

**DISCLAIMER:**

**Callaghan Innovation is not responsible for any inaccuracies in the listed information or for any advice provided by the Service Providers.**

## SECTION A Overview of Build for Speed Service Providers

\*The indicated price or price range is intended as a non-binding estimate that clients can use to budget with. Prices exclude GST unless indicated otherwise. Providers may charge for expenses and other disbursements separately.

Name	Technical Specialisation	Sector Experience	Pricing \$NZD * ex GST
<a href="#"><u>GORILLA CONSULTING LIMITED</u></a>  <a href="#"><u>trading as</u></a>  <a href="#"><u>DOUBLE-O CONSULTANTS</u></a>	Agile frameworks Agile coaching Dev-ops implementation Development practices Testing practices	Medical Agriculture Energy/Telcommunications Software	<p><b>Stage 1 Discovery:</b> \$5,000 fixed fee (Improvement model)</p> <p><b>Stage 2 Excellence (Technical and Agile):</b> \$170-\$220 per hour for support and coaching depending on the consultant and geographic location</p>
<a href="#"><u>HYPR INNOVATION /NOMAD8</u></a>	Microservice architecture API development (hypermedia) Distributed, scalable systems Technical consulting Agile consulting and coaching	Agritech Finance and Insurance Government And a wide range of other sectors	<p><b>Stage 1 Discovery:</b> \$7,000 fixed fee</p> <p><b>Stage 2 Technical Excellence:</b> \$220 per hour</p> <p><b>Stage 2 Agile Excellence:</b> \$220 per hour</p>

## SECTION B Detailed Service Provider Profiles

### 1. GORILLA CONSULTING LIMITED trading as DOUBLE-O CONSULTANTS



<http://www.doubleo.nz/>

#### 1.1. Background

Double-O have extensive knowledge and over 20 combined years of practical hands on experience working with Agile practices and frameworks. Nearly all this experience has taken place in complex software environments although in the last few years it has extended into non-IT areas such as Recruitment, People and Culture, Marketing and even Jet Engine Design. We pride ourselves on our deep understanding of Agile principles and practices and practising what we preach.

Whilst working in complex software environments, we have experience helping teams build:

- Bespoke software hosted both in the cloud and on premise
- Web Applications
- Large websites and intranets
- Geospatial Information Software (GIS)
- Large integrated software implementations such as ERPs with many interfaces and data requirements
- Embedded software

Recently Double-O has been engaged by several clients to assess their software development process, make recommendations and then coach and mentor the organisation to act on our recommendations. We work in partnership with our clients and 'roll our sleeves up' to help them improve their business.

## 1.2. New Zealand Regions Serviced

- Christchurch
- Dunedin
- Nelson
- Other South Island locations by prior arrangement
- Wellington
- Auckland
- Hamilton

## 1.3. Technical & Agile Specialisation and Business Sector Experience

All Double-O Consultants have a deep understanding of Agile principles and practices that have been, and continue to be, honed in the field. We are a consultancy made up of seasoned practitioners that have consulted for many clients both on long and short-term engagements to teach, coach, mentor and embed Agile principles and practices into organisations for the long term. Our consultancy is built around the premise we help clients build the right stuff.

To that end, we specialise in Agile and Lean methods, Agile Project and Product Leadership and general Agile coaching and mentoring both in software and beyond. When we engage with any organisation we spend time trying to understand which practices are fit for purpose.

Double-O have ICAgile and Scrum.org Agile certifications amongst them. This coaching and mentoring experience has been applied with individuals, teams, departments and organisations to embed transformation.

In terms of technical expertise, Double-O have experience working closely with software teams to improve the standard of their code and technology stack. We have extensive experience in establishment of automated Continuous Integration systems and sit comfortably in the dev-ops space.

## 1.4. Build for Speed Programme Delivery Methodology

Our methodology is based on acknowledging both the human aspect and the technical performance of software product teams. We'll come in to your organisation with a set agenda on who we'd like to talk to and what we'd like to look at. This includes sitting down with senior management as well as working with development and test teams to review code and assess code quality. At the end of an assessment we'll run a retrospective to validate what we've observed and hear anything else the organisation wants to share.

From here we'll go away and answer a series of questions in our improvement model to identify how you stack up against other New Zealand software companies. Then a draft report will be written and given to you for feedback before a final report will be delivered outlining identified areas for improvement.

Post delivering the final report we will follow up and discuss options for implementing the recommendations and how Double-O may be able to help.

## 1.5. Referees

Service Provider will provide referee names and details upon request.

## 1.6. Contact Details

Contact Name: Joe Kearns

Mobile Number: 021 395 477

Email: [joe@doubleo.nz](mailto:joe@doubleo.nz)

## 2. HYPR INNOVATION LIMITED with NOMAD8 LIMITED



<https://hypr.nz/>  
<https://nomad8.com/>

### 2.1. Background

HYPR was founded in 2014 with the aim to improve NZ companies global competitiveness by allowing them to scale their technology capability by making things as simple as they possibly can be, but no simpler. We do this by hiring great consultants with deep and broad technical skills with a passion for making things better.

Nomad8 was founded in 2007 as a home for Agile consultants. We work with clients who are passionate about their business, who want to create motivated and smart teams and environments where people can thrive. We help our clients to achieve this through introducing Agile and Lean practices across the organisation. We coach teams, managers and executives and help them to transform and scale their businesses.

### 2.2. New Zealand Regions Serviced

- Auckland
- Wellington
- Hamilton
- Tauranga

- Napier/Hastings
- Palmerston North
- Others on request

## 2.3. Technical & Agile Specialisation and Business Sector Experience

HYPR has deep and proven experience and expertise with most programming languages and architectural styles. We are recognised as experts in distributed systems and in the development of APIs to help companies forge new economic partnerships and ecosystems. HYPR have deep experience with internationally recognized best practices including Specification by Example, Test Driven Development, Continuous Delivery, Agile, Lean and the Scaled Agile framework(SAFE®).

Nomad8 consultants have a wealth of experience and are renowned both nationally and internationally. We are regularly invited to present as Keynote speakers in international Agile conferences. Our consultants are also ICAgile accredited trainers and also provide ICAgile accredited Agile Foundations and Agile Team Facilitation courses. We believe in not only achieving positive outcomes for our immediate clients but also take an active role in creating a community to lead and grow Agile techniques and implementations. We share insights and new techniques such as process improvement, organisational change, collaboration within teams, and collaboration at scale.

Together, Hypr and Nomad8 have the skills, know-how and experience to help clients facing complex software challenges, improve their processes, services and business.

## 2.4. Build for Speed Programme Delivery Methodology

Jointly our deep and broad skills combined with the HYPR developed improvement model which when applied to your software development processes shifts the interpretation from compliance to reflection and learning. This model has been used successfully by over 70 NZ clients with Discovery, an initial assessment of improvement opportunities, followed by a focus on key improvement areas to fast track the improvement gains and achieve excellence in technical design and agile performance.

The Technical Excellence and/or Agile Excellence stage is likely to start with a kick-off phase and include tailored training for launching successful teams.

## 2.5. Referees

Service Provider will provide referee names and details upon request.

## 2.6. Contact Details

Contact Name: Vicky Price

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Email: [vicky.price@hypr.co.nz](mailto:vicky.price@hypr.co.nz)